

Compensation and Benefits

Circle the correct response

#	Question	Answer A	Answer B	Answer C	Answer D	Answer E
1	Which of the following benefits are usually mandated by federal law in most countries?	Paid Time Off including sick time and vacation	Break times and lunch times, depending on the length of the shift	National Holidays	All of the above	None of the above
2	Paying an employee a percentage of the sales they generated for the company is called...	Wages	Piece Work	Commission	All of the above	None of the above
3	Paying an employee based on the amount of time they work is called...	Salary	Wages	Commission	All of the above	None of the above
4	Incremental commission pays _____ percentage based on higher levels of sales brought to the company.	The same	A higher percentage	A lower percentage	All of the above	None of the above
5	T/F: As long as you're paying a fair wage or higher amounts, you don't really need to worry about what your competitors are paying.	True	False			

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Section 6 Quiz Answers:

1. A – None of the above
2. C – Commission
3. B – Wages
4. B – A higher percentage
5. False